

# Primo Water and Per Angusta Partner to Enhance Savings Tracking

**Indianapolis, IN, August 6th, 2021** – [Primo Water Corporation](#), a leading provider of sustainable drinking water solutions in North America and Europe, has partnered with Per Angusta to improve and optimize the overall sourcing process. Led by veteran Chief Procurement Officer Mercedes Romero, and VP of Global Procurement, Alan J. Rice, Primo Water will use Per Angusta's [sourcing pipeline management and savings tracking solution](#) to support their efforts of sustainable sourcing.

"We're trying to show organizations that technology like Per Angusta now exists," says Brenton Walton, VP Sales, North America for Per Angusta. "Something that can sit in between your Spend Analysis, RFx, and CLM solutions to replace a process that you are realistically still doing in Excel. Per Angusta keeps it simple—easy collaboration, communication, direct reconciliation between goals and projects, and you get real time data."

Primo was looking to replace manual processes with a more intuitive solution that would allow for enhanced tracking and provide robust reporting. They will be leveraging Per Angusta's technology to automate the reporting process and eliminate those manual efforts.

"After an extensive search to find a solution that could help us track our savings pipeline and report savings accurately, we discovered Per Angusta," said Alan J. Rice, VP Of Global Procurement at Primo Water. "Previously, we had a manual process to manage and track our sourcing and savings projects. Per Angusta's platform will provide us with a simple and intuitive way to automate our sourcing and savings tracking. The tool was undeniably created by procurement practitioners who understand the need for clear, concise, and accurate savings reporting within a procurement organization. Primo Water will now have a robust pipeline platform that helps the team keep track of their sourcing projects, report and track savings, and give procurement leadership the visibility we need to manage projects to successful conclusions."

Per Angusta worked actively with Primo Water to deploy their solution. Primo Water is actively utilizing Per Angusta as a global asset for their procurement team to amplify their savings tracking and reporting capabilities.

## *About Per Angusta*

*Per Angusta is a leading SaaS solution for Procurement Performance Management (PPM). The solution positions procurement as a key player in the company's profitability, providing an accurate picture of the of procurement contributions by (1) providing visibility into the sourcing pipeline, and (2) tracking the savings performance. Listed in Spend Matters "50 to Know" and recognized in A.T. Kearney's Ecosystem for "Initiative Tracking," Per Angusta works with procurement teams of two and teams of 2,000, from all industries. Per Angusta*

*helps procurement teams be more agile and productive in their daily activities, and to focus on more strategic activities.*

*Combining flexibility, an intuitive user interface, and fast deployment (weeks, not months), Per Angusta built a worldwide ecosystem of partners, including leading S2P solutions Coupa, Ariba, Tealbook, Rapid Ratings, Fairmarkit, SpendHQ...and more.*

Website: [www.per-angusta.com](http://www.per-angusta.com) Email: [hello@per-angusta.com](mailto:hello@per-angusta.com) Phone: (317) 413-0010